

**SOUTHERN**  
**ICE**  
**EXCHANGE, INC.**



# COME JOIN US IN THE BAHAMAS

**129TH ANNUAL CONVENTION**

MARCH 10TH - 13TH, 2019

MELIÁ NASSAU BEACH ALL INCLUSIVE RESORT



# 129TH ANNUAL CONVENTION SCHEDULE MELIÁ ALL INCLUSIVE BEACH RESORT, NASSAU, BAHAMAS

DRESS CASUAL FOR ALL CONVENTION FUNCTIONS

## SUNDAY MARCH 10, 2019

- 10:00am - 5:00pm **Registration Open**
- 1:00pm - 5:00pm **Set-up for Exhibitors**
- 1:00pm - 4:00pm **Board Meeting**
- 6:30pm - 10:00pm **Welcome Reception/Dinner**

## MONDAY MARCH 11, 2019

- 7:45am - 12:00pm **Registration/Hospitality Desk Open**
- 8:30am - 9:30am **Continental Breakfast with Suppliers**

### MEETINGS START @ 9:30AM

- 9:30am - 9:45am **Welcome to Convention / Anti-Trust Rules**  
*Howard Mackie*
- 9:45am - 10:30am **Roundtable Session: CDL vs Non-CDL & Product Delivery**
- 10:30am - 11:15am **Focus Session: De Minis Safe Product Election**
- 11:15am - 11:25am **Break**
- 11:25am - 11:55am **Supplier Introductions**  
*Charlotte Maginnis*
- 11:55am - 12:45pm **Roundtable Session: Production & What That Includes**
- 12:45pm **Lunch on Own - Free Afternoon**
- 5:15pm **Supplier Meeting**
- 5:30pm - 7:15pm **Supplier Cocktail Party & Silent Auction**
- 7:15pm **Dinner on Own / Open Evening**  
*Advance Reservations Encouraged*

## TUESDAY MARCH 12, 2019

- 8:30am - 9:30am **Continental Breakfast with Suppliers**
- 9:30am - 10:00am **SIE Business Meeting**  
*Howard Mackie*
- 10:00am - 11:00am **Strides for the Ice Industry**
- 11:00am - 11:30am **Supplier Introductions / Product Updates**  
*Charlotte Maginnis*
- 11:30am - 12:00pm **IPIA Convention Update**  
*Jeff Tyler*
- 12:00pm - 12:30pm **Supplier Breakdown**
- 12:30pm - 1:30pm **Lunch Meet-Up With Industry and Supplier Friends (On Own)**
- 7:00pm - 10:00pm **Cocktails/President's Closing Dinner**

## WEDNESDAY MARCH 13, 2019

Open Day (OR) You May Choose to Depart For Home



## EDUCATION HIGHLIGHTS

### Focus Sessions including:

- CDL vs. Non-CDL & Product Delivery
- De Minis Safe Product Election
- Ice Production & What that Includes
- Strides for the Ice Industry

## EXHIBITORS / SUPPLIERS

The SIE convention has dedicated time set aside networking with industry members and suppliers during Breakfasts and the Supplier Cocktail party.

This is a great opportunity to find out what the most current, reliable and efficient products in the marketplace are.

We will also feature our "Supplier introductions". This is dedicated time to share any new technology, products or innovations during the convention sessions.

## SPECIAL & OPTIONAL EVENTS

### Nassau Rum & Food Walking Tour

Tuesday, March 12, 2019, 2:00pm – 4:30pm  
\$85.00

Taste your way around downtown Nassau on this 2.5-hour rum and food walking tour. Accompanied by a local guide, you'll visit four establishments where you'll fill up on rum, savory snacks and sweet, boozy treats.

- Fun - tasting and food walking tour in Nassau. Explore downtown Nassau's food and drink scene with a knowledgeable guide
- Visit Smugglers Beer Garden for rum samples and a bit of buccaneer history
- Discover interesting local businesses like Hillside House and Graycliff Chocolatier
- Enjoy rum cocktails, rum-infused chocolate, conch and lobster fritters, and a homemade boozy rum cupcake
- Learn about sugar cane, barrel aging and other facets of rum making at John Watling's Distillery

## HOTEL INFORMATION

**Meliá Nassau Beach** - All Inclusive is ideal for discovering an authentic tropical paradise and one of the top tourist destinations in the world.

This hotel features an excellent location on stunning Cable Beach including upscale rooms of the Atlantic Ocean, pool or the resort gardens. It has (7) dining venues and (4) bars serving international, regional and local specialties. The all-inclusive plan does include a free shuttle to Baha Mar and access to their casino and tournament players golf course and all facilities. You will love swimming in (3) heated beachfront pools, relaxing in the gorgeous setting of our beach or using our 24 hour workout facility.

### SLEEPING /INCLUSIVE RATE

Our special SIE single rate is \$240 per person per night, or \$190 per person per night for our double rate. Upgrades are available for an additional cost based on your view and location in the resort.

### ALL-INCLUSIVE RATE

<b>Deluxe Pool View</b>	\$240/pp for a single person
	\$190/pp for double – couple/2 people
	\$99/pp for children – age 2 thru 16
<b>Premium Ocean View</b>	\$340/pp for a single person
	\$217/pp for double – couple/2 people
	\$99/pp for children – age 2 thru 16
<b>The Level</b>	\$473/pp for a single person
	\$296/pp for double - couple/2 people

**BOOK EARLY!!!** AFTER OUR BLOCK IS FULL THIS RATE MAY NOT BE AVAILABLE.

**\$240 PER PERSON FOR SINGLE - POOL VIEW**

**\$190 PER PERSON FOR DOUBLE - POOL VIEW**

### ALL INCLUSIVE PLAN (AIP) RATES INCLUDE:

- Unlimited Select Brand Liquors, Wines by the Glass, Local Domestic Beer, bottled water and soft drinks
- Unlimited Dining Experience including gratuities (Black Angus Steakhouse & Starbucks are not included in this plan)
- Room Service (delivery fee does apply)
- Guest Room Mini Bar stocked daily (includes (4) beers, (4) sodas, (2) waters, snacks)
- Gratuities for all service employees
- Complimentary Wi-Fi throughout the resort & local telephone calls
- Complimentary use of Press Reader (online newspapers/magazines)
- Evening Entertainment & Kid's Club
- Use of most non-motorized water sport equipment
- All applicable taxes & levies for the All Inclusive Plan inclusions

## RESERVATIONS CUTOFF DATE

We have a hotel cutoff date established of Monday, January 28, 2019. Please keep in mind that if the block of rooms is full our SIE rate may no longer be available. **BOOK EARLY!!!**

**FOR MORE INFORMATION GO TO [WWW.SIETODAY.COM](http://WWW.SIETODAY.COM)  
OR CONTACT US AT [SIE@SUNCOASTMEETINGS.COM](mailto:SIE@SUNCOASTMEETINGS.COM) OR (813) 852-1977**

# SIE CONVENTION REGISTRATION INFORMATION

(Registration is being handled by Suncoast Meetings and Events)

**ONLINE REGISTRATION WILL BE AVAILABLE DECEMBER 1ST**

Fax Registration: Fax this form to 813-354-3691 by February 11th for Early Bird Pricing.

Company Name \_\_\_\_\_

Attendee Name \_\_\_\_\_ Attendee Spouse \_\_\_\_\_

Company Address \_\_\_\_\_ City/State/Zip \_\_\_\_\_

Email \_\_\_\_\_ Office \_\_\_\_\_ Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

## REGISTRATION FEE

### RATES

Industry Member / Supplier Member - Early Bird (Before Feb 11th, 2019)	\$350
Industry Member / Supplier Member - Regular Rate	\$395
Non-Members (Industry or Supplier) - Early Bird (Before Feb 11th, 2019)	\$395
Non-Members (Industry or Supplier) - Regular Rate	\$425

*\*\*For 2019 we are waiving the Supplier fee due to the location of the convention.*

**Industry Registration**     **Supplier Registration**     **Non-Member Registration**

## OPTIONAL ACTIVITIES (transportation on own – we will carpool or call Uber as needed)

### **Nassau Rum & Food Walking Tour**

Tuesday, March 12, 2019 2:00pm – 4:30pm

COST - \$85.00 per person

## HOTEL INFORMATION

SIE members will be contacting the hotel directly to make reservations. **We have a limited room block so we recommend making reservations ASAP.**

Please see page (3) of the brochure for details or go [www.SIEtoday.com](http://www.SIEtoday.com) for more information, (Room Rates do include all state and local taxes).

**To call the hotel directly for reservations: TOLL FREE NUMBER 1.855.238.2319**

You can also fill out the fillable reservation form on [www.sietoday.com](http://www.sietoday.com) and email it to [MeliaNassauBeachreservations@zpac.com](mailto:MeliaNassauBeachreservations@zpac.com) or fax to (242) 327-5968.

**Hotel address:** Meliá Nassau Beach • 4914 West Bay Street • Nassau, NP • The Bahamas [www.melianassaubeach.com](http://www.melianassaubeach.com)

**Hotel Cancellation Policy:** Reservation cancellations must be received by Hotel at least (10) days prior to arrival to avoid being charged a cancellation fee based on the above All-Inclusive Plan (AIP) Package Rate. Cancellations made (4-9) days prior to arrival will be charged a cancellation fee of two night's All Inclusive Plan (AIP) Package Rate. "No Shows" or cancellations made less than (4) days prior to arrival will be charged the full reservation amount, based on the All Inclusive Plan (AIP) Package Rate.

## PAYMENT FOR REGISTRATION FEE/OPTIONAL ACTIVITIES

We prefer that registrations are paid by check but do accept credit cards (Visa/Mastercard and AMEX).

**IMPORTANT** – All payments must be received in full (30) days prior to the convention (February 10, 2019)

All checks should be made out to SIE and mailed to: SIE 11404 Cerca del Rio Place Temple Terrace, FL 33617

Credit Card Payment for Registration

Credit Card # (Visa, MC, AMX) \_\_\_\_\_ Exp Date \_\_\_\_\_ / \_\_\_\_\_

Name on Card \_\_\_\_\_

Billing Address (if different than company address above) \_\_\_\_\_

**\*\*There will be a 3% convenience charge added to all credit card charges to offset credit card transaction fees.**

**SIE Convention Cancellation Policy:** First day of the Convention is defined as Sunday, March 10, 2019. A refund of registration fees will be granted if the request is made 30 days prior to the opening registration day of the convention minus a \$50 process fee. There is no charge for substitutions or name changes. For a cancellation within 8 to 29 days, there will be a \$100 processing fee deducted from the refund. No refunds within 7 days of the beginning of the convention (March 3rd, 2019).

**Optional Activities:** There are no refunds available for confirmed optional activities after February 10th based on the tour company's policy.

**FOR ANY CONVENTION QUESTIONS, PLEASE CONTACT SUNCOAST MEETINGS AT [SIE@SUNCOASTMEETINGS.COM](mailto:SIE@SUNCOASTMEETINGS.COM) OR (813) 852-1977**

We look forward to seeing you at the Meliá Nassau Beach - All Inclusive!